

# Gailforce Ventures



Established over 10 years ago with offices in Ottawa, Canada and in West Yorkshire, UK, Gailforce Ventures has the expertise and experience to manage export projects and to assist your company to achieve its export objectives, while at the same time ensuring domestic business opportunities are maximized.

Our corporate objectives are :

- \* to manage exporting and cross-border investment opportunities for product and service oriented SMEs primarily focusing upon the North American and European markets;
- \* to promote investment opportunities in new markets targeting product and service oriented companies in niche market sectors;
- \* to provide a range of specialist services to exporting companies to sustain growth and revenue streams.



## About Us

Gailforce Ventures has significant experience in those service areas which can help you to accelerate your access to new markets. This includes practical matters such as setting up a subsidiary company in-country, short-, medium-, and long-term finance, accounting services, banking, due diligence matters, insurance coverage and domestic legal procedures and documents.

The Gailforce Ventures team consists of a highly experienced number of professional managers with specialist skills in finance, export market development, sales development, joint ventures and public sector contracts. We will provide clients with acceleration in the successful completion of their business plans.

Gailforce Ventures can provide the expertise to accelerate client growth while allowing them to forgo the time, cost and risk of building these resources internally.

Gailforce Ventures has helped clients from a variety of industries by providing immediate expert resources that can help clients capture key customers, develop and launch new product offers, expand into new markets, and source financing. This is simply a lower-risk and more cost effective strategy rather than trying to recruit and hire additional experienced leadership and staff.

In servicing their clients, the Gailforce Ventures team provides effective leadership, making consistently sound judgments under pressured conditions while developing unique solutions for difficult problems. Gailforce Ventures has actively participated in transactions totalling over \$150 million.

## Client Services

We are selective about which sectors and which clients we wish to work with. Having reached an agreement, we work hard for our clients to create that elusive bridge between your business and new markets.

Examples of the services we can offer to your company include:

- \* **Financial Services**
- \* **Development of an export and investment strategy on a national, regional or sector basis**
- \* **Your product fit with new markets**
- \* **Partner search**
- \* **PR and Business networking**
- \* **Specific sector strategies**
- \* **Merger, Acquisitions and Divesture**
- \* **Public sector contracts and tenders**
- \* **Public Private Partnerships (PPPs) / Private Finance Initiative (PFIs)**
- \* **Web Design Services**

Visit Us @ [www.gailforceventures.com](http://www.gailforceventures.com)

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